THE UNITED REPUBLIC OF TANZANIA
NATIONAL EXAMINATIONS COUNCIL OF TANZANIA
ADVANCED CERTIFICATE OF SECONDARY EDUCATION EXAMINATION

152/1 **COMMERCE 1**

(For Both School and Private Candidates)

Time: 3 Hours **Year: 2022**

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question **one (1)** is compulsory.
3. Each question carries **twenty (20)** marks.
4. Communication devices and any unauthorised materials are **not** allowed in the examination room.
5. Write your **Examination Number** on every page of your answer booklet(s).



Answer **five (5)** questions. Question **one (1)** is compulsory.

1. The commercial club at your school arranged a debate with the motion, "Commerce and trade are the same." In six points, oppose the motion.

2. Mr. Biashara is a wholesaler carrying out his business in Mwanza region in Tanzania and he needs to be conversant with the types of e-commerce before engaged in it. Clarify to him six types of e-commerce according to the parties involved in the transactions.

3. The performance of the banking industry was observed to be high soon after privatisation but currently, its performance is deteriorating. In six points, explain why the banking industry in Tanzania is deteriorating.

4. In four points convince Mrs. Kazi who is an importer of second hand clothes on how she will benefit from the use of a bonded warehouse in her business and in two points, tell her how the government benefits from her goods passing through the bonded warehouse.

5. An actuary of one of the insurance companies received a proposal form from a customer who required to know the amount of premium to be paid. Assess six factors to guide the actuary in determining the premium to be paid.

6. Describe six common transport documents issued by transport companies to the customers or argents when transporting the goods through different modes of transport.

7. Three family members established a maize milling industry with 50 employees. Six months later, they decided to employ more labourers. One of the members suggested to assess the efficiency of the existing labourers before employing new ones. In six points, analyse the important factors that they should consider when making an assessment before making final decisions.