THE UNITED REPUBLIC OF TANZANIA
NATIONAL EXAMINATIONS COUNCIL OF TANZANIA
ADVANCED CERTIFICATE OF SECONDARY EDUCATION EXAMINATION

152/1 **COMMERCE 1**

(For Both School and Private Candidates)

Time: 3 Hours **May: 2024**

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question number **one (1)** is compulsory.
3. Each question carries **twenty (20)** marks.
4. All writing must be in **blue** or **black** ink, **except** drawings which must be in pencil.
5. Communication devices and any unauthorised materials are **not** allowed in the examination room.
6. Write your **Examination Number** on every page of your answer booklet(s).



Answer **five (5)** questions. Question **one (1)** is compulsory.

1. Madam Namkoke is a retailer who operates her business activities on cash basis only. She preferred to use Cash With Order (CWO) from buyers as her terms of payment. In six points, suggest the circumstances that made her to opt for such cash term of payment.

2. You have a stock administrator in one of your public warehouses. Some of his activities include receiving and storage of goods. Propose three main tasks on each activity that you would use in assessing his performance.

3. Mr. Waukaya is a retailer from Morogoro who wants to invest part of his profit in shares as a jobber in Dar es Salaam stock exchange. Suggest five necessary conditions that he should fulfill in order to be a member in Dar es Salaam stock exchange.

4. Why capital is considered as a necessary factor in production process? Give six points.

5. Television is one of the expensive advertising media but people still use it in advertising their goods and services. Why do people prefer to use it? Give six reasons.

6. How will the government of Uganda benefit from the construction of an oil flow pipeline as a means of transport from Hoima in Uganda to Chongoleani Tanga in Tanzania? Provide six points.

7. How do bank customers benefit from electronic banking services? Give six points.