THE UNITED REPUBLIC OF TANZANIA
NATIONAL EXAMINATIONS COUNCIL OF TANZANIA
ADVANCED CERTIFICATE OF SECONDARY EDUCATION EXAMINATION

152/2

COMMERCE 2

(For Both School and Private Candidates)

Time: 3 Hours **Year: 2024**

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer five **(5)** questions. Question **one (1)** is compulsory.
3. Each question carries **twenty (20)** marks.
4. All writing must be in **blue** or **black** ink, **except** drawings which must be in pencil.
5. Communication devices and any unauthorised materials are **not** allowed in the examination room.
6. Write your **Examination Number** on every page of your answer booklet(s).

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Answer **five (5)** questions. Question **one (1)** is compulsory.

1. Explain six methods that industries can use to carry out the market research for the aim of increasing turnover.

2. Suggest six types of intermediaries that support importers on importation of goods.

3. Basing on the functions of the cooperative society, how do the cooperative members' benefit from joining into cooperative societies. Give six points.

4. The Fish Company in Tanzania has received an order of 30 tones from Burundi. The company has approached you for the advice on the means in which it may secure the payment from the buyer. Using five points, explain the means of payment through which the company may use.

5. "The roles played by the supervisors of the business organisations is one of the factors that contribute to the success of any business organisations." Justify this statement by giving six roles of the supervisor in the business organisation.

6. In 2020 one of the East African countries spent 900 billion dollars for both visible and invisible imports and received back 700 billion dollars for both visible and invisible exports. Identify the problem that a country is facing and suggest five ways to control such a problem.

7. "In Tanzania, some of the types of taxes are either imposed by Tanzania Revenue Authority (TRA) or by Local Government Authorities (LGA)." Based on this statement, explain six types of taxes imposed by TRA.

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